

Our Telecommunication Project in Ethiopia

June 27th, 2023

Sumitomo Corporation



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01

Our Experience (Telecom & Africa)

Six Business Fields and Creation of Next-Generation Businesses

6 Business Units



Metal Products Business Unit



Transportation & Construction Systems Business Unit



Infrastructure Business Unit



Media & Digital Business Unit



Living Related & Real Estate Business Unit



Mineral Resources, Energy, Chemical & Electronics Business Unit

1 Initiative

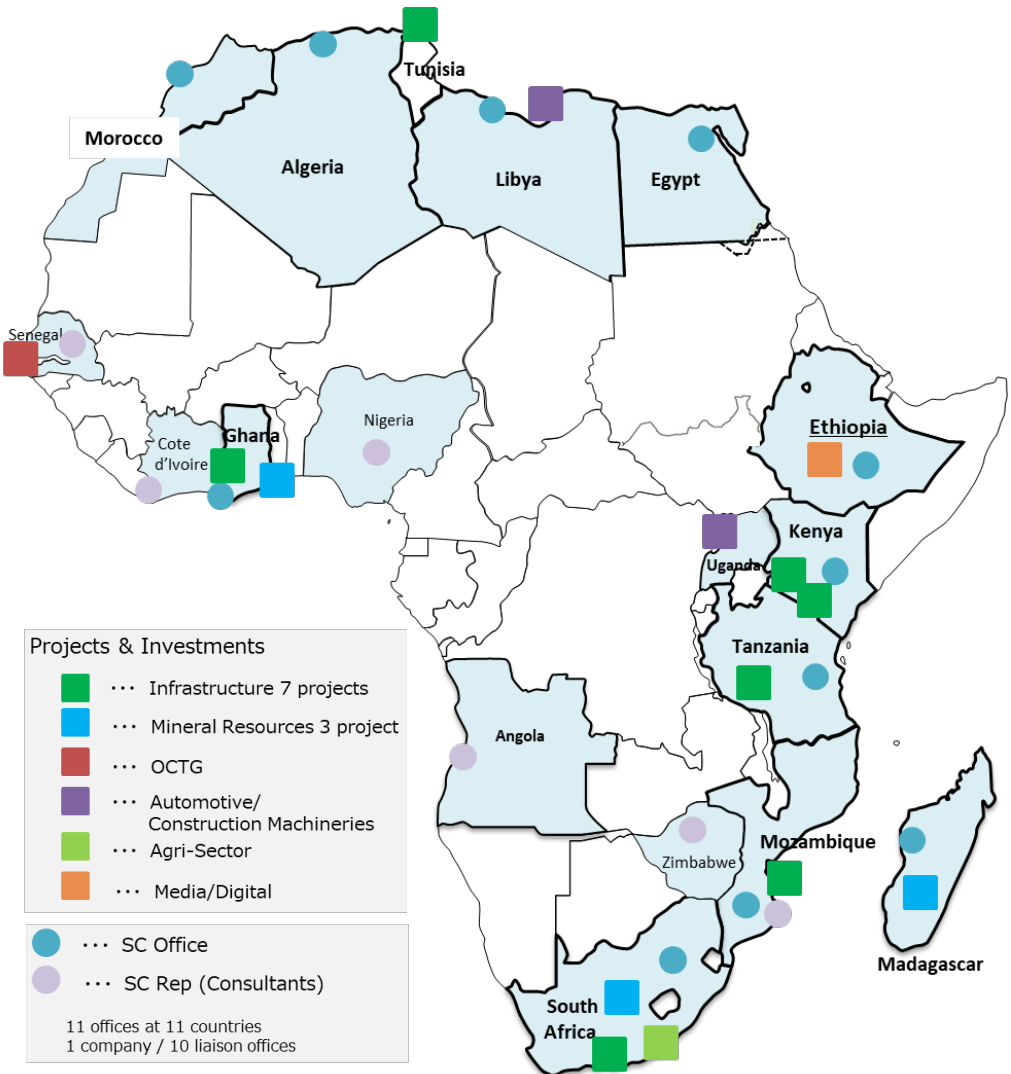


Energy Innovation Initiative

Sumitomo's Activities in Africa

Our Network in Africa

(As of June 2023)



Digital Transformation :

- Safaricom Ethiopia - Telecommunication Business in Ethiopia
- M-KOPA - “Pay-as-you-go” digital finance platform in Kenya

Mineral Resources : Ambatovy Project

- Nickel and Cobalt refinery business in Madagascar



Power Infrastructure : Major projects in Africa



Dorper wind firm in South Africa (100MW)



Rades-C Power plant in Tunisia (450MW)



Kpone Power plant in Ghana (340MW)





For enriching lives of people in Africa

02

Telecommunication Project in Ethiopia

Telecommunication Project in Ethiopia



Company Name	Safaricom Telecommunications Ethiopia PLC				
Shareholders	Vodafone group				
	Vodafone (UK)	Vodacom (South Africa)	Safaricom (Kenya)	British International Investment (UK)	Sumitomo Corporation (Japan)
Milestone	Oct 2022	Jun 2023	2023	2030	
	National launch	Service in 50 cities/towns	Mobile money service launch	Network access to almost all citizens	
Potential	 Population c.120 million (2022)	 Median Age 18.6 years old (2022)	 GDP growth rate c.8% (2012-2021 average)	 Mobile penetration rate Currently over 50%	

Telecommunication Project in Ethiopia



Our shop in Addis Ababa



Our Data Center



Our network site



Our customer in Harari



New hire training

Contribution to Ethiopia's Nation Building

Economic Impact

USD1.2bil invested and continuing investment

Job Creation

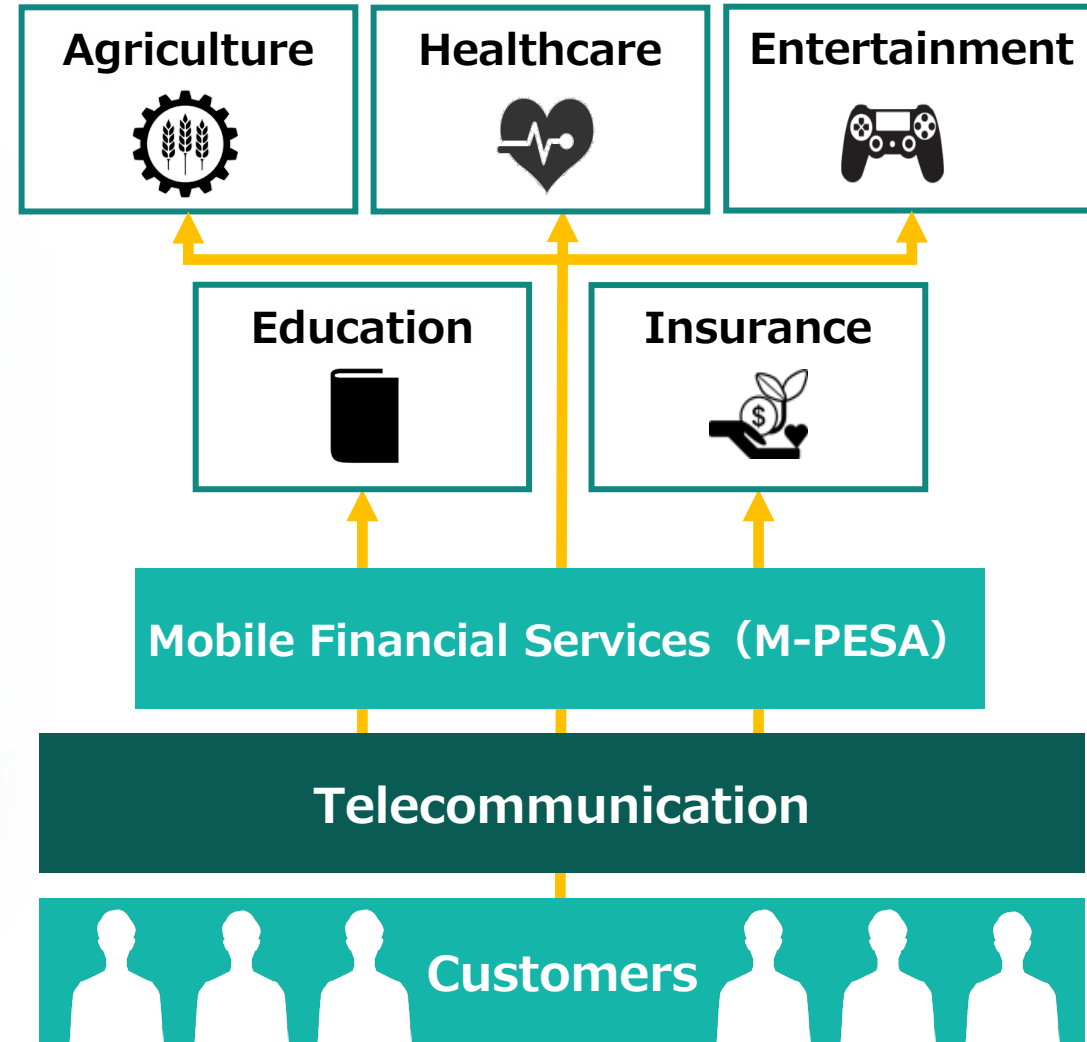
Created around 5K direct and indirect job opportunities

Digital Inclusion

Providing internet connectivity in each educational institution

Financial Inclusion

Providing financial access through digital financial services



Thank you for listening