

# Getting Back to the Basics: Productivity

## The Role of Technology and Innovation in Inclusive and Sustainable Industrial Development



UNIDO Industrial Development Report 2016  
Tokyo Launch  
December 18, 2015

Prof. Shigeru T. OTSUBO  
GSID, Nagoya University

## Topic 1

World Productivity Distribution

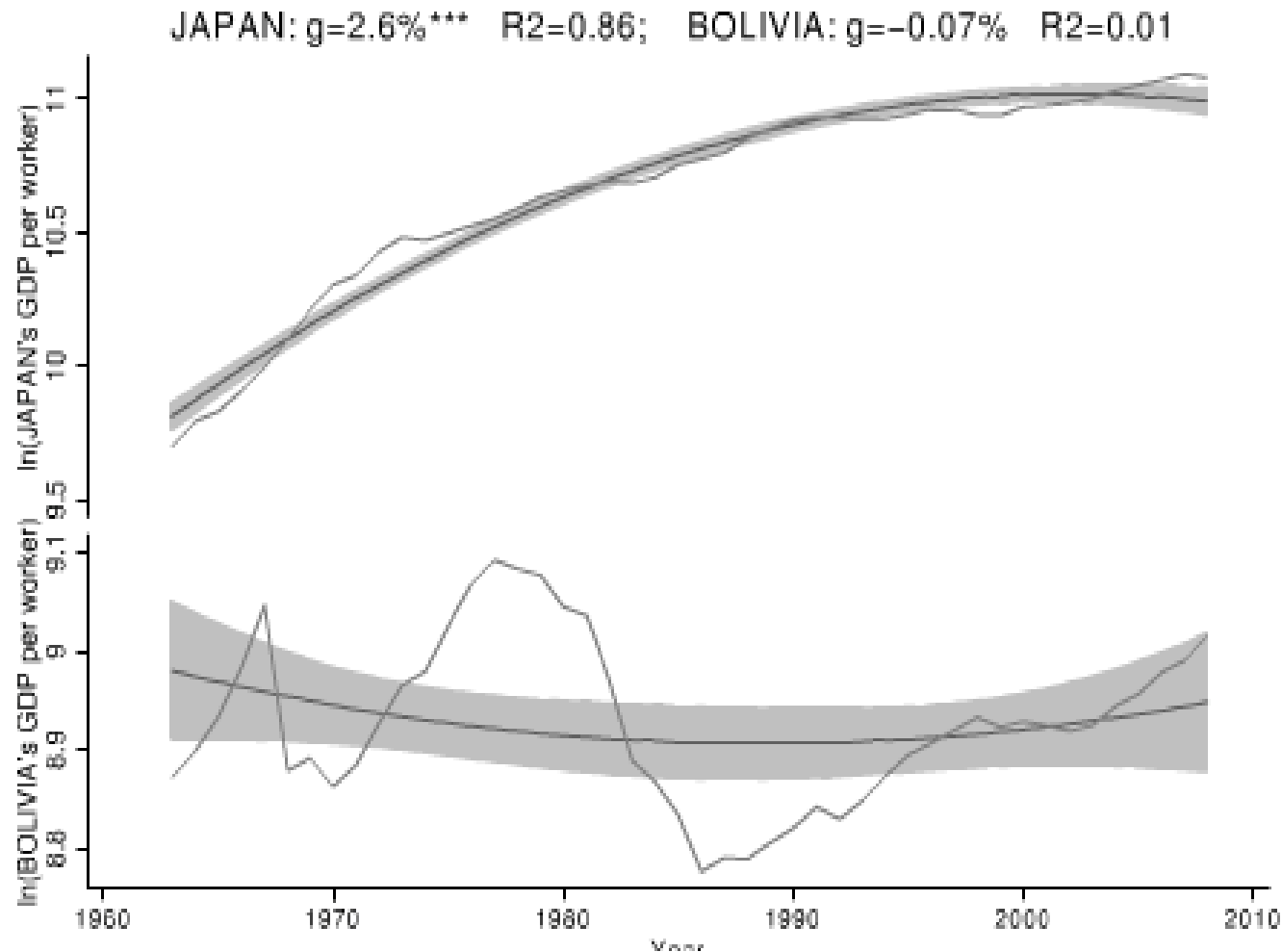
Past, Current, and Steady-State Gaps  
&  
The Role of Technology Transfer



*The wealth of a nation is not measured by its supply of precious metals, but by the productivity of its labor force.*

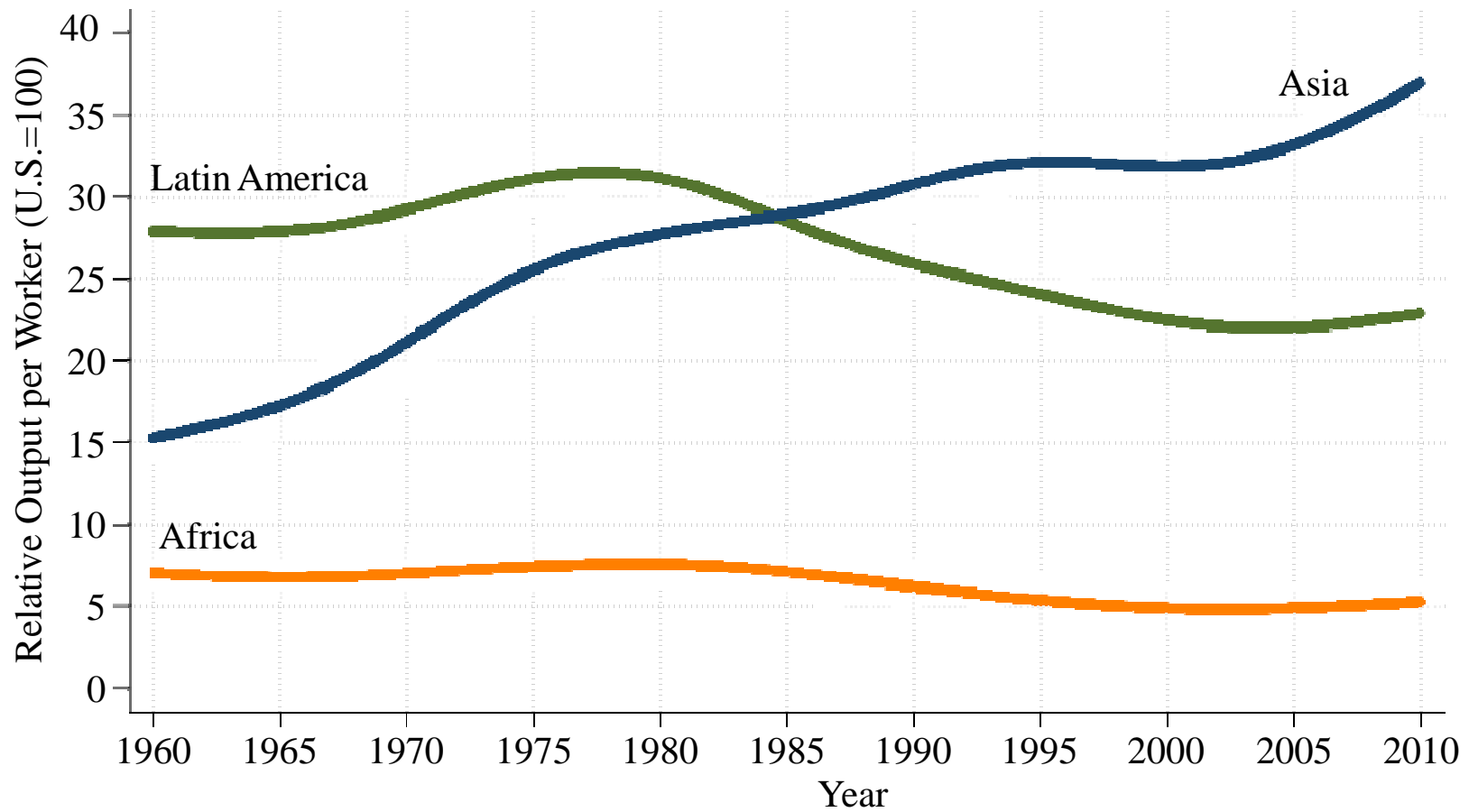
*- Adam Smith, 1776*

# Solving the puzzle of missing 'development' through 'productivity' analyses & comparative institutional studies...

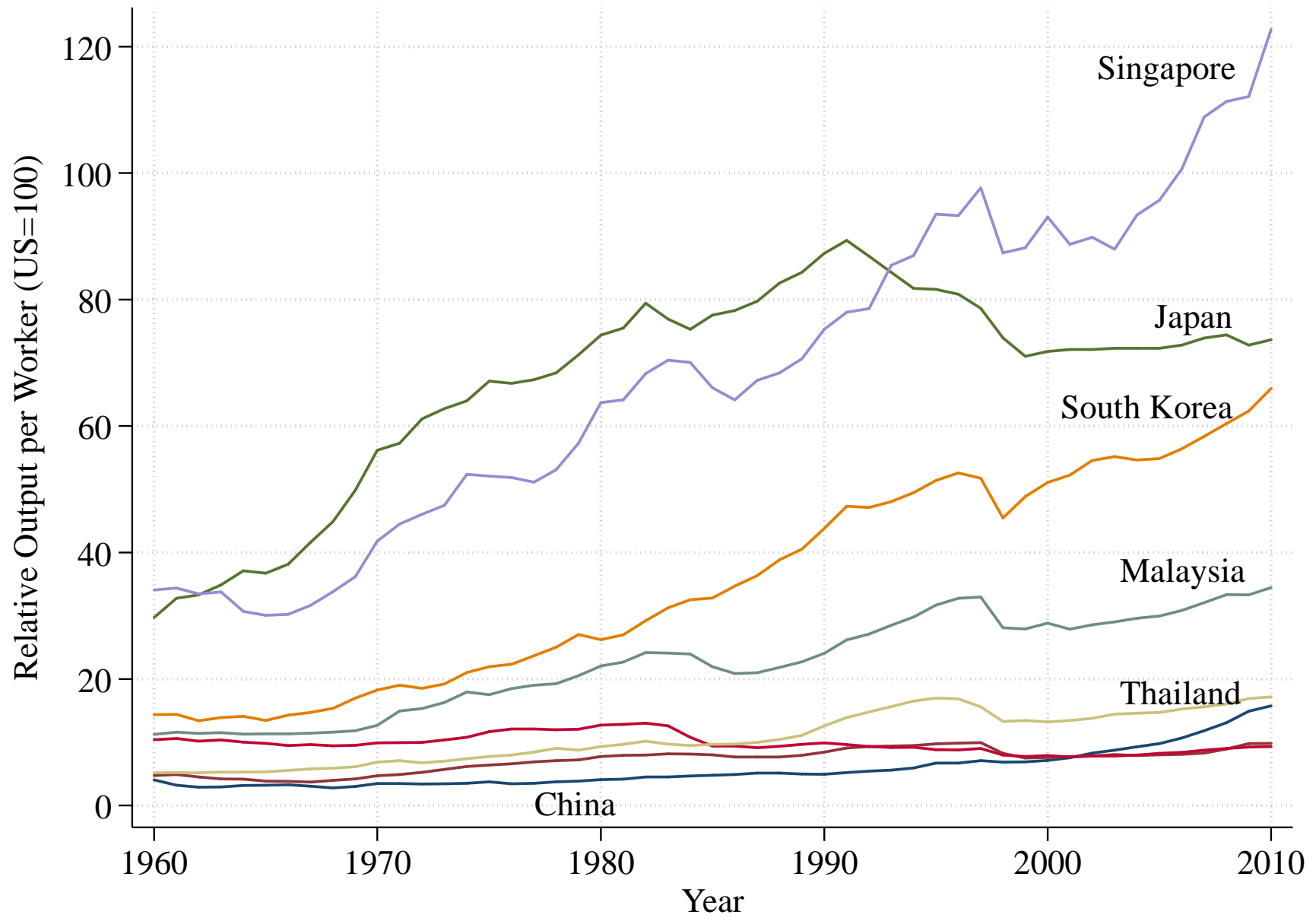


Source: Mendez-Guerra, C.(2012) *On the Determinants of Bolivia's Economic Growth: Productivity and Institutional Puzzles*, Master Thesis, Nagoya University.

## Relative Output per Worker by Region



Source: Mendez-Guerra C. (2015). *Essays on Aggregate Productivity, Structural Change, and Misallocation*. Saarbrücken: LAP LAMBERT Academic Publishing



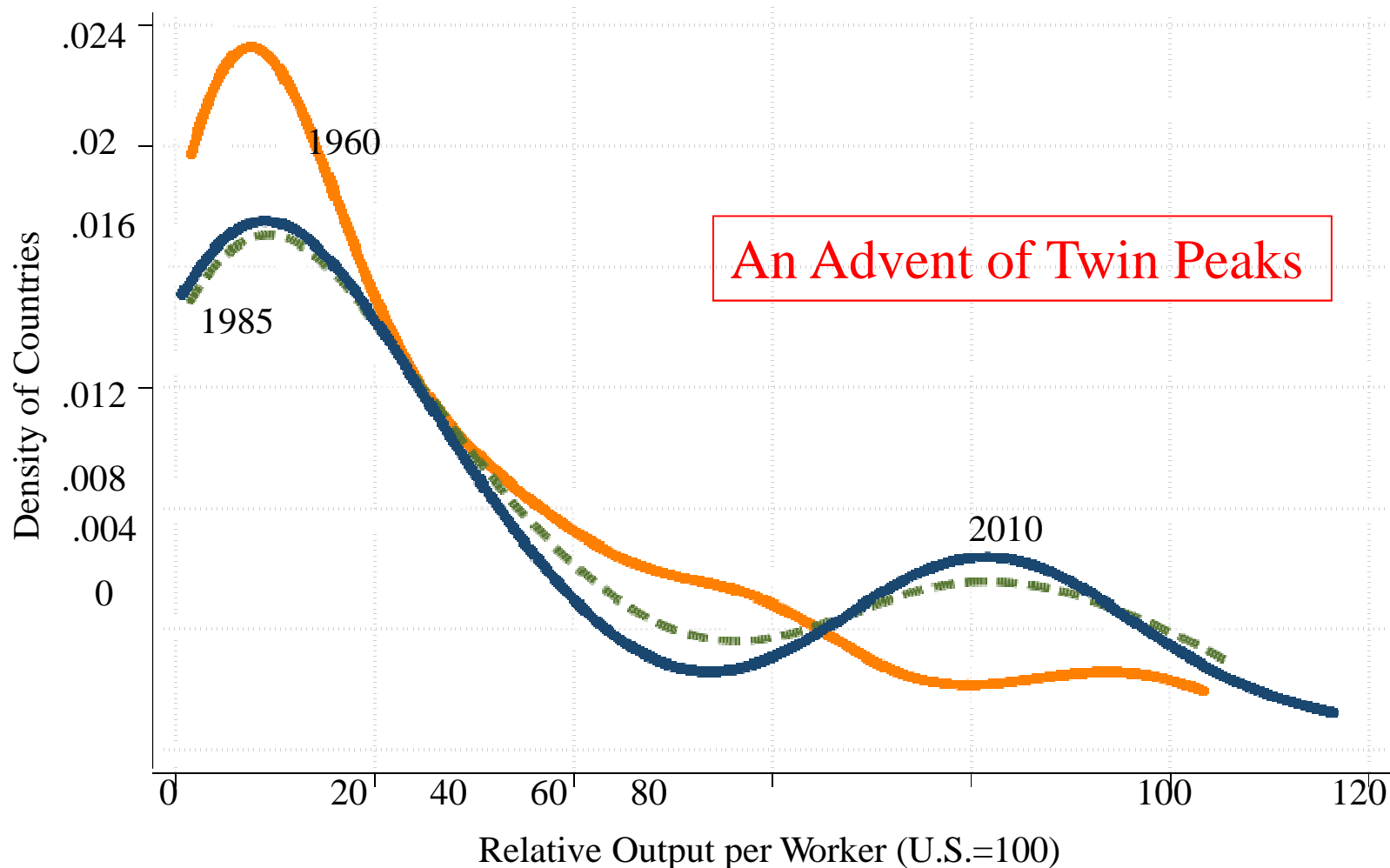
Source: Mendez-Guerra C. (2015). *Essays on Aggregate Productivity, Structural Change, and Misallocation*. Saarbrücken: LAP LAMBERT Academic Publishing

	Relative Output per Worker		
	1960	1985	2010
China(CH2)	4.04	4.76	15.74
Indonesia(IDN)	4.71	8.03	9.79
Japan(JPN)	29.73	77.55	73.63
Korea Rep.(KOR)	14.38	32.80	65.95
Malaysia(MYS)	11.21	21.93	34.44
Philippines(PHL)	10.38	9.40	9.34
Singapore(SGP)	34.09	66.05	122.75
Thailand(THA)	5.15	9.65	17.19
<b>AVERAGE</b>	<b>14.21</b>	<b>28.77</b>	<b>43.60</b>

Source: Mendez-Guerra C. (2015). *Essays on Aggregate Productivity, Structural Change, and Misallocation*. Saarbrücken: LAP LAMBERT Academic Publishing

# What about the shape of World Productivity Distribution?

## World Productivity Distribution



Source: Mendez-Guerra C. (2015). The World Productivity Distribution: Convergence and Divergence Patterns in the Postwar Era, *Latin American Journal of Economic Development*, Vol (24), pp79-96.



*Productivity depends on the equipment,  
skills, and technology available to workers.*

*- Solow, 1957*

# Model

- Based on Jones (1997), consider the following economy:

$$Y(t) = K(t)^\alpha (A(t)H(t))^{1-\alpha},$$

$$H(t) = e^{\phi S(t)} L(t),$$

$$\dot{k}(t) = s_K(t)y(t) - (n(t) + \delta)k(t),$$

- In steady state:

$$y_i(t) = \left( \frac{s_{K_i}}{n_i + g_A + \delta} \right)^{\frac{\alpha}{1-\alpha}} h_i A_i(t).$$

- In relative terms (USA=1):

$$y_i(t) = \xi_{K_i}^{\frac{\alpha}{1-\alpha}} h_i A_i(t),$$

where  $y_i \equiv \frac{y_i(t)}{y_{US}(t)}$ ,  $\xi_{K_i} \equiv \frac{\xi_{K_i}}{\xi_{KUS}}$ ,  $h_i \equiv \frac{h_i}{h_{US}}$ ,  $A_i \equiv \frac{A_i(t)}{A_{US}(t)}$ , and  $\xi_{K_i} \equiv \frac{s_{K_i}}{n_i + g_A + \delta}$ .

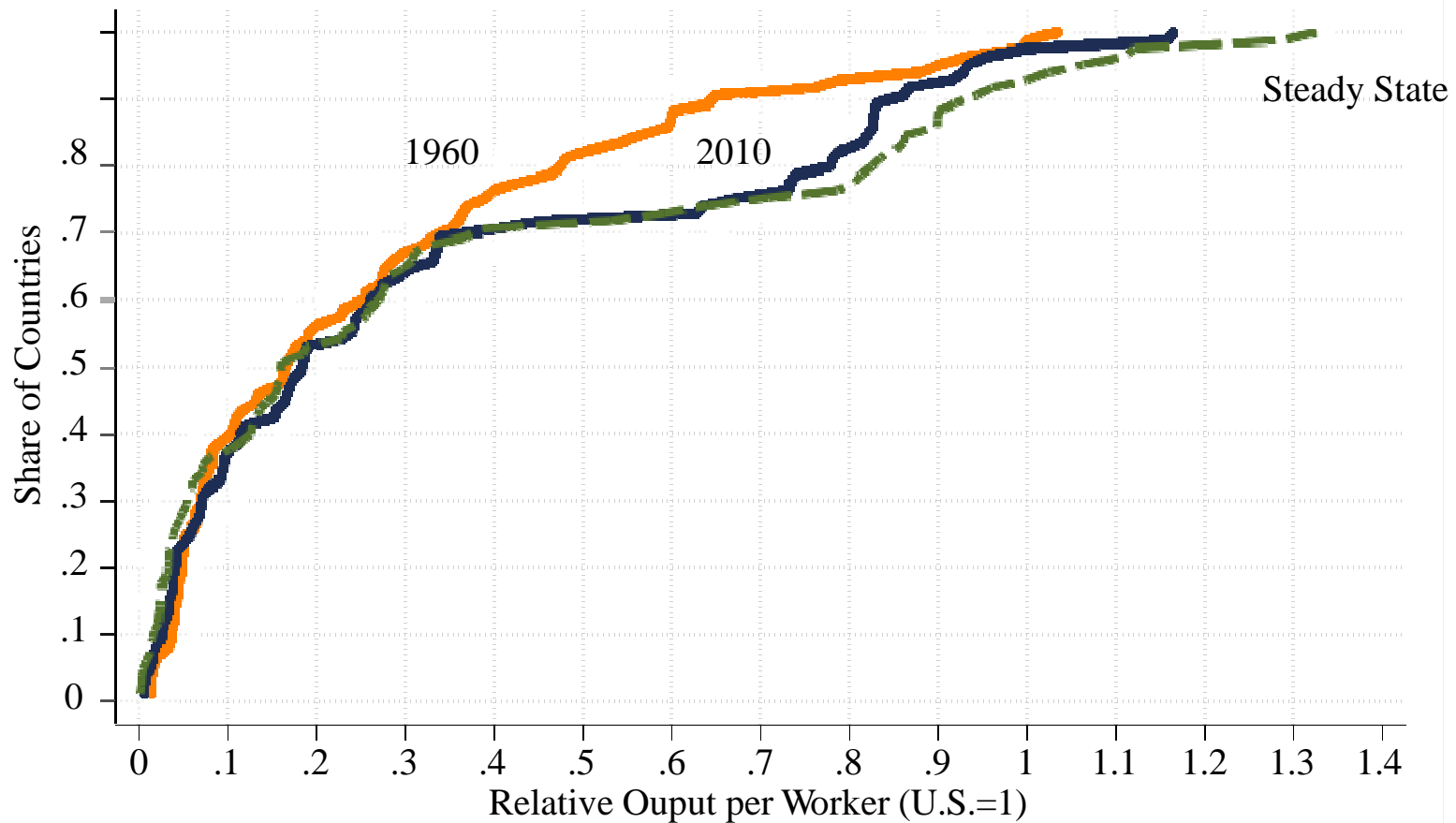
Parameter	Calibration	Source
$\alpha$	$\frac{1}{3}$	Mankiw, Romer, and Weil (1992)
$\varphi$	0.10	Psacharopoulos and Patrinos (2004)
$g_{A+\delta}$	0.075	Mankiw, Romer, and Weil (1992)

# Evolution of the Labor Productivity Distribution (Base Model)

How might the world productivity distribution look like in Steady State?

## Cumulative World Productivity Distribution

1  
.9



# Simulations Scenarios

$$y_i(t) = \xi_{K_i}^{\frac{\alpha}{1-\alpha}} h_i A_i(t),$$

## 1. Inputs Convergence

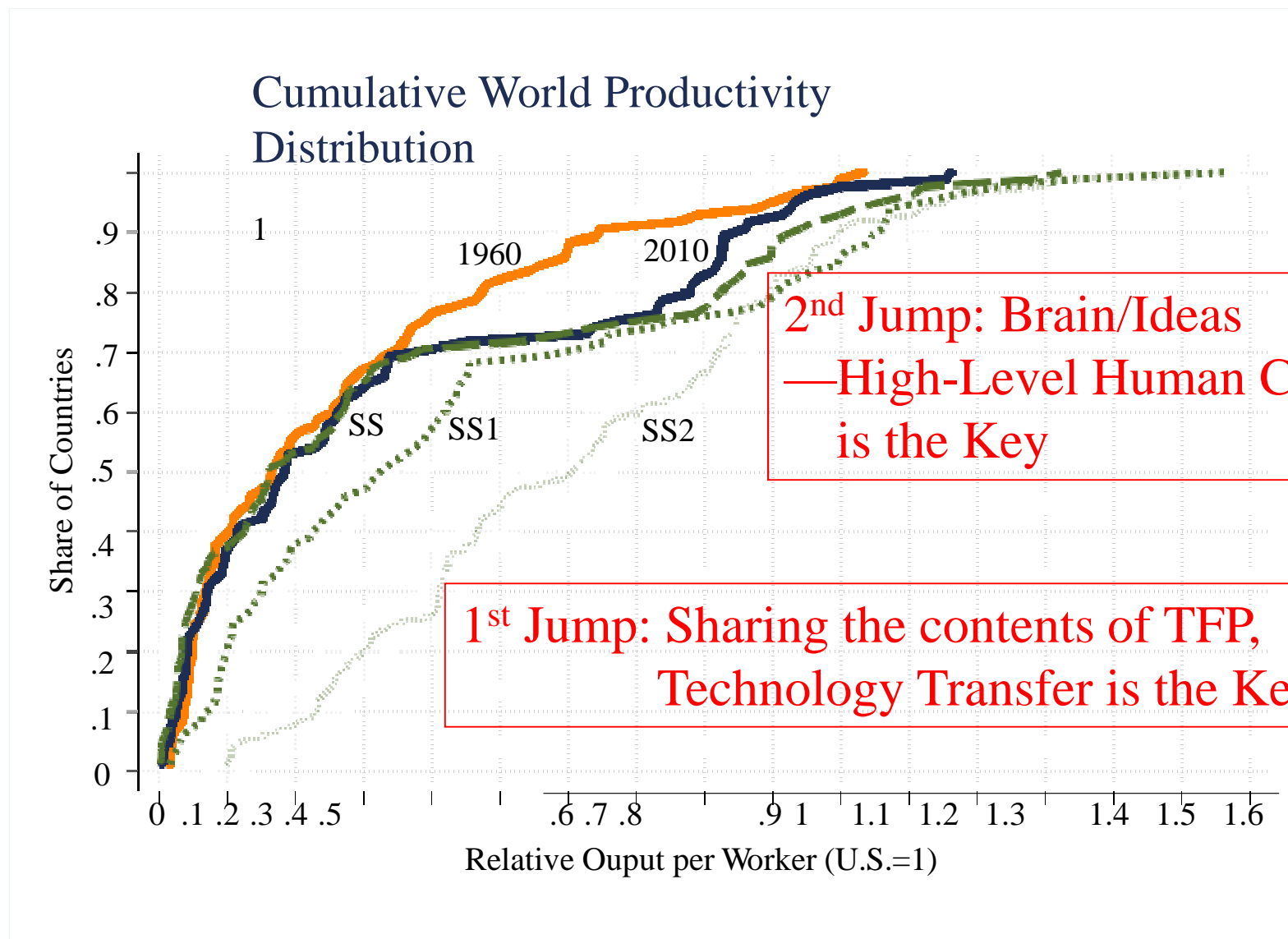
- What if developing countries had the same level of equipment and skills but keep their own level of technology?

## 2. TFP Convergence

- What if developing countries had the same level of technology but keep their equipment and skills fixed?

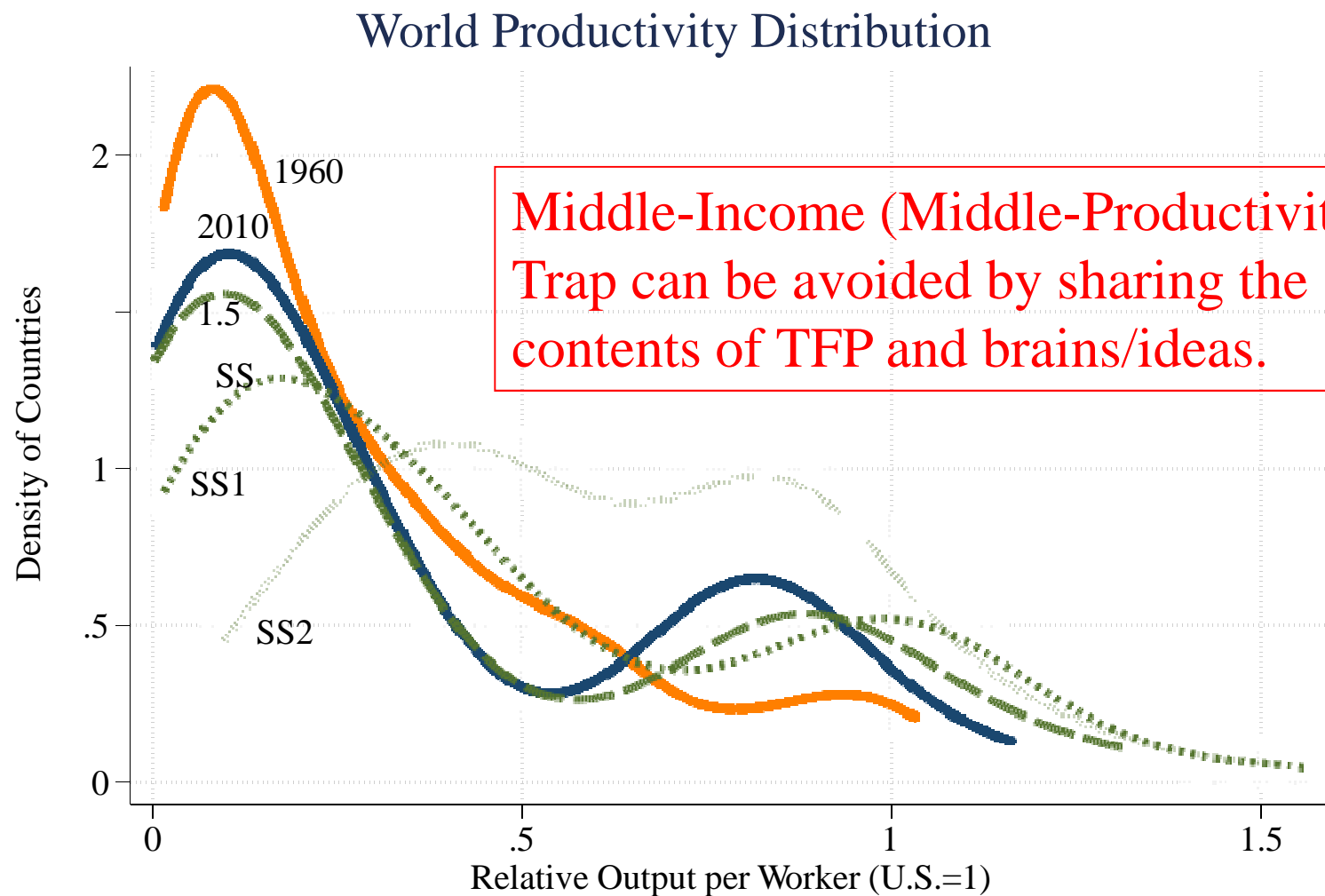
# Scenario 2: “TFP” Convergence

How big is this effect?



Source: Mendez-Guerra C. (2015). *Essays on Aggregate Productivity, Structural Change, and Misallocation*. Saarbrücken: LAP LAMBERT Academic Publishing

# How might the world productivity distribution look like in the future?



Source: Mendez-Guerra C. (2015). *Essays on Aggregate Productivity, Structural Change, and Misallocation*. Saarbrücken: LAP LAMBERT Academic Publishing



	Long-Run Relative Output per Worker				
	ASEAN3	Thailand	Lat. America	Asia	Africa
1960	0.14	0.05	0.28	0.15	0.07
2010	0.42	0.17	0.23	0.37	0.05
Steady State	0.51	0.19	0.18	0.42	0.05
Input Convergence	0.53	0.27	0.32	0.50	0.13
TFP Convergence	0.93	0.71	0.55	0.75	0.33

Source: Mendez-Guerra C. (2015). *Essays on Aggregate Productivity, Structural Change, and Misallocation*. Saarbrücken: LAP LAMBERT Academic Publishing

## Topic 2

# Research Agenda & Policies for Inclusive Industrial Development



## **[Inputs to Labor Productivity]**

- ◆ Capital Deepening & Skill Development
- ◆ Brain-Power Networking (highly innovative HR) is needed to get out of the 'Middle-Income Trap' and at the higher end of productivity growth.



## **[Inside the TFP Blackbox]**

- ◆ Technology Transfer & Product/Process Innovations
- ◆ Institutions and Policies for Industry Promotion
- ◆ Institutions and Policies to move workers toward sectors/industries with higher productivity growth.
  - Reduce the Loss of (Labor) Misallocation



**Inclusive Industrial Development  
Sustainable Society**

## UNIDO IDR2016 Messages ...

- ◆ **Premature deindustrializaion is detrimental**  
Premature shifts of labor into unproductive service sectors..... **NO**  
Trade liberalization without preparedness that hinders industrial development..... **NO**  
    ➔ **High relevance to the Bolivian case**
- ◆ **Technology transfer & innovations through global integration such as GVC**
- ◆ **Pooling financial/research resources in a global knowledge base for a hightened technological capabilities**
- ◆ **..... More.....**



**Inclusive Industrial Development (ISID)**

## Topic 3

What we expect  
from UNIDO and the IDR Team.....



## My Wish List

Following the tradition of **productivity promotion** (e.g. Productivity Reports), continue to support creation of productive and competitive industries.

Eternal pursuit of the contents of TFP (not as a measurement of ignorance). Support **institution building** and **(industrial) policies** in order to **reduce 'Misallocation'** of labor force for **'Inclusive'** industrial development.

Support/develop well-coordinated **intellectual networks** in order to seek a way out of the **'Middle-income Trap.'**

Analyze/utilize the roles of **FDIs and MNCs (GVC)** in productivity/technology improvements both in **net and gross output functions.**

*The End ...* 

# References

- Jones C. (1997). Convergence Revisited. *Journal of Economic Growth* 2 (2): 131–53.
- Mankiw, G., D. Romer, and D. Weil. (1992). A Contribution to the Empirics of Economic Growth. *The Quarterly Journal of Economics* 107 (2): 407–37.
- Mendez-Guerra, C.(2012) *On the Determinants of Bolivia's Economic Growth: Productivity and Institutional Puzzles*, Master Thesis, Nagoya University.
- Mendez-Guerra C. (2015). *Essays on Aggregate Productivity, Structural Change, and Misallocation*. Saarbrücken: LAP LAMBERT Academic Publishing
- Mendez-Guerra C. (2015). The World Productivity Distribution: Convergence and Divergence Patterns in the Postwar Era, *Latin American Journal of Economic Development* , Vol (24) , pp79-96.